



## A NEW TYPE OF "LAUNDRY" — FOR MAGNETIC TAPES

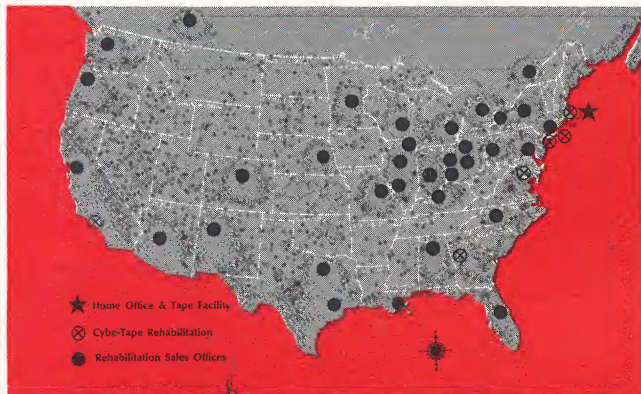
THIS FACILITY IS TYPICAL OF CYBE-TAPE™ REHABILITATION CENTERS ACROSS THE NATION. AT THESE CENTERS, TAPE IS CONDITIONED TO THE "LAUNDRY" ENVIRONMENT; INSPECTED FOR A VARIETY OF PHYSICAL DAMAGES; CLEANED; RESTORED, BY ELIMINATING ALL PERMANENT ERRORS AND PHYSICAL DAMAGE; REWOUND BY PRECISION PRE-PROGRAMMED CONTROLLED TENSION; LABELED AND PACKAGED FOR IDENTIFICATION AND SAFE TRANSPORT. **BECAUSE OF THE MOST ADVANCED EQUIPMENT AVAILABLE ANYWHERE AND A STAFF OF HIGHLY QUALIFIED SPECIALISTS, A CYBE-TAPE PROGRAM DELIVERS THE HIGHEST YIELD OF REHABILITATED TAPES** -- GUARANTEED TO PERFORM SATISFACTORILY. TAPE YIELD IS THE TRUE TEST OF ANY PROGRAM'S ECONOMY.

THIS BOOKLET EXPLAINS THE MEANS BY WHICH COST CONSCIOUS COMPANIES ARE SAVING MANY THOUSANDS OF DOLLARS ANNUALLY, INCREASING COMPUTER EFFICIENCY AND REDUCING DATA ERROR.



## TAPE REHABILITATION IS OUR BUSINESS

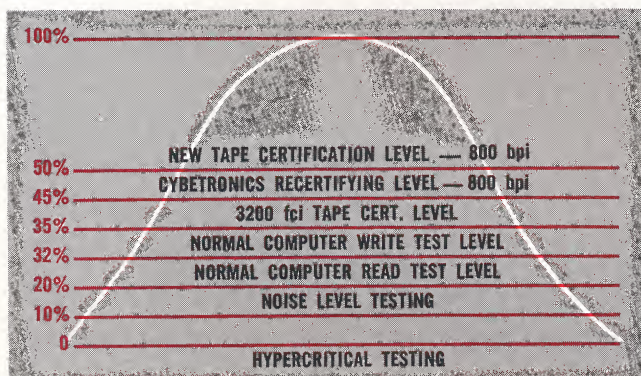
We know that the Cybe-Tape process dramatically reduces computer downtime, decreases error, prolongs the useful life of the tape itself. We also know when to replace old tape with new. It is this intimate understanding of the relationship of tape-to-machine-to-man, that has made Cybetronics a successful nationwide organization best prepared to serve the more than 5,000 computer tape users. Behind each Cybe-Tape Center stands the research knowledge, manufacturing skills and quality standards of Cybetronics, Inc.



### "TAPE LAUNDRY" SERVICES

Each Cybe-Tape service center is equipped and staffed to perform all of the tape rehabilitation processes: clean, test, certify, rewind, repair, convert (7 to 9 channel or full width, as well as density conversion).

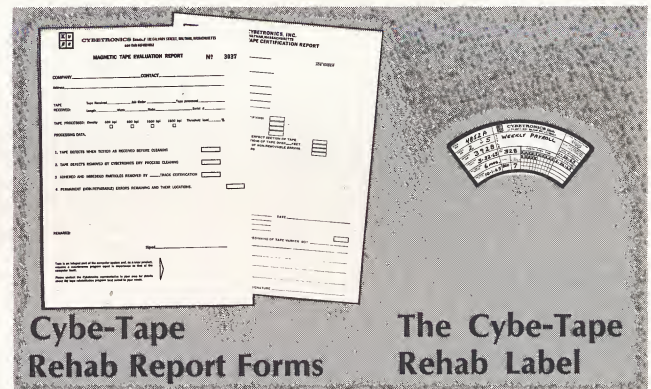
Because Cybe-Tape controls and equipment standards are far in excess of actual requirements, you receive the highest tape yield possible. If a tape can be restored to quality condition, our processes will do it. Meticulous care is taken at every step of the operation — from initial conditioning to retensioning to packing and shipping. Your tapes come to you 100% certified, ready to use.



### TAPE CONDITION REPORTING

So that you will have complete information on each tape processed, details on the condition of the tape are provided on a special report form. Should conditions exist which indicate poor utilization of tape or a problem brought about by any part of the tape drive, this too will be indicated. A special Cybe-Tape Label is placed on each processed reel so that you can maintain meaningful records on the condition of a tape as it is used. The label

lets you know when a tape requires cleaning, and when it requires test/cleaning. Special reporting services include: full width testing, tape condition analyses (special factors), various research studies. All reporting programs are performed by a staff of extensively trained rehabilitation experts . . . specialists in materials, systems and procedures and equipment selection. Cybe-Tape Facilities offer more than tape processing. They offer a complete program to satisfy the most sophisticated quality control requirements.



### ESTABLISHING A PROGRAM WITH YOUR LOCAL CYBE-TAPE CENTER

It's simple to avail yourself of Cybe-Tape services. Every Cybe-Tape service center is prepared to help you schedule the rehab of all classes of tape in your library-scratch tapes, master files, intermediate files and working tapes. A schedule based upon such variables as tape age, number of passes or tape function can be devised on a rotational approach or for immediate planned usage. In any case, your schedule will be custom prepared to eliminate conflict of action, while maintaining your library in reliable condition. PICK-UPS AND DELIVERIES can be arranged. HERE'S ALL YOU NEED DO. Contact the home office. Should you want to evaluate our services prior to committing yourself to a volume order, simply fill out the FREE OFFER section of the order form for a FREE CLEANING AND CERTIFICATION or FORMAT CONVERSION. If you wish, we will be happy to send you a mailing container as well.

### CYBE-TAPE "LAUNDRY" SERVICES

- HIGHEST YIELD POSSIBLE — through experience and unique techniques
- LOWER COSTS FOR THE SMALLER TAPE LIBRARY
- CHOICE OF EQUIPMENT, PROCESS AND PERSONNEL FOR YOUR PROGRAM
- FREEDOM FROM IN-HOUSE INVOLVEMENT IN EQUIPMENT AND PERSONNEL
- GUARANTEED RESULTS . . . GUARANTEED PERFORMANCE . . . 100% SATISFACTION
- CONSULTING SERVICES FOR TROUBLE CONDITIONS
- FREE DETAILED REPORTING FUNCTION AND REEL MAINTENANCE RECORD LABELS
- TRAINING PROGRAMS FOR SETTING UP IN-HOUSE FACILITIES
- MOST MODERN EQUIPMENT AVAILABLE ANYWHERE
- FILES OF CASE HISTORIES AVAILABLE FOR STUDY, COMPARISON AND ECONOMIC FEASIBILITY





# ORDER FORM / FOR MAGNETIC TAPE REHABILITATION SERVICES

SHIP TO: \_\_\_\_\_

DATE \_\_\_\_\_

ADDRESS \_\_\_\_\_

CUSTOMER PO# \_\_\_\_\_

CITY \_\_\_\_\_ STATE \_\_\_\_\_

ZIP \_\_\_\_\_ TEL. \_\_\_\_\_

TOTAL # TAPES \_\_\_\_\_

BILL TO: \_\_\_\_\_

# TAPES THIS LOT \_\_\_\_\_

ADDRESS \_\_\_\_\_

CITY \_\_\_\_\_ STATE \_\_\_\_\_

ZIP \_\_\_\_\_ TEL. \_\_\_\_\_

RETURN BY: SURFACE ☐ AIR ☐ OTHER ☐

☐ THIS IS A QUANTITY  
ORDER

☐ THIS IS A FREE TRIAL

TYPE OF COMPUTER

IBM ☐ RCA ☐ CDC ☐ HONEYWELL ☐ BURROUGHS ☐ UNIVAC ☐ GE ☐  
OTHER \_\_\_\_\_

TYPE OF TAPE

8" ☐ 10½" ☐ -FORMAT: 7 CH ☐ 8 CH ☐ 9 CH ☐ FULL WIDTH ☐

TAPE DENSITY

200 BPI ☐ 556 BPI ☐ 800 BPI ☐ 1000 BPI ☐ 3200 FCI ☐

TAPE SERVICES DESIRED

CLEAN ☐ RECERTIFY ☐\* REPAIR ☐\*\* OTHER \_\_\_\_\_

\*RECTIFICATION OPTION  
DESIRED

☐ REPORT OF PERMANENT ERROR LOCATIONS  
☐ MARK PERMANENT ERRORS WITH PHOTO-STRIP  
☐ RETURN LONGEST PERFECT LENGTH  
☐ RETURN ALL PERFECT LENGTHS OVER \_\_\_\_\_

(Select one at no charge.)

\*\* REPAIR OPTIONS DESIRED

☐ MARK AND SPLICE OUT PERMANENT ERRORS  
(WHERE APPLICABLE ONLY)  
☐ REPLACE REELS WITH SOLID FLANGE ALUMINUM HUB WHERE REQUIRED  
☐ SUPPLY TAPE SEALS† ☐ SUPPLY NEW CASES WHERE REQUIRED

COMMENTS

\_\_\_\_\_  
\_\_\_\_\_

## FREE OFFER

RETURN THIS FORM  
FOR A  
FREE EVALUATION  
OF THE  
CYBE-TAPE PROCESS

PLEASE FOLD ALONG SCORE LINES, STAPLE AND MAIL

I AM SENDING UNDER SEPARATE COVER SAMPLE TAPE TO BE:

☐ CLEANED AND RECERTIFIED — a report will be forwarded indicating the condition of the tape before and after cleaning.  
☐ CONVERTED — please indicate to us on the form above, the tape density and present format and indicate density \_\_\_\_\_ and \_\_\_\_\_ format desired.

☐ PLEASE SEND ADDITIONAL INFORMATION ON \_\_\_\_\_

☐ PLEASE HAVE A SALES ENGINEER CALL.

NAME \_\_\_\_\_ TITLE \_\_\_\_\_

COMPANY \_\_\_\_\_

ADDRESS \_\_\_\_\_

CITY \_\_\_\_\_ STATE \_\_\_\_\_ ZIP \_\_\_\_\_ TEL. \_\_\_\_\_



**INSPECTION** — Incoming tapes are unpacked, visually inspected and stored 24 hours to environmentally stabilize them prior to processing.

**CLEANING** — Tapes are double cleaned, using the proven Cybetronics dry process.

**CERTIFICATION** — Tapes are certified at 556, 800 bpi or 3200 fci, 7 or 9 channels, 50% dropout detection threshold. Tapes are also checked for other error sources, including: overwidth, ITDE and noise causing errors.

**REPAIRS** — All tapes are returned with a report of all error-causing particles removed and the location of each non-repairable error. If desired, the longest perfect length of tape or all lengths over a specified amount can be returned. There is no extra charge for cutting the tape and extra reels and cases are supplied at cost. Alternatively, non-removable errors can be marked with a felt pen or EOT strips. Each tape is labeled, the reel and box are cleaned and the finished reel packed in a plastic bag.

**PACKAGING** — Completed reels are packed and prepared for shipment per customer specifications.

**REPORTS AND LABELS** — Complete reports are furnished with each tape processed, providing details of the work accomplished and the condition of the returned tapes. A Cybetronics tape Control Label is also provided to enable operator personnel to maintain each tape's maintenance program.

### UNIT PRICES\*

DESCRIPTION			CLEAN	TEST ONLY	CLEAN & RECERTIFY		
REEL SIZE	# CHANNELS				up to 556 bpi	up to 800 bpi	3200 fci
8½"	7		\$2.00	\$3.50	\$7.50	\$ 8.50	—
10½"	7		2.50	4.50	8.50	9.50	—
8½"	9		2.00	5.00	—	10.50	—
10½"	9		2.50	5.25	—	11.50	—
8½"	Full Width		2.00	5.50	—	12.50	—
10½"	Full Width		2.50	5.75	—	13.50	—
8½"	Full Width		2.00	6.50	—	—	\$13.00
10½"	Full Width		2.50	6.75	—	—	14.00

\*FOR ½" TAPES — Contact nearest office for quantity prices

**TERMS** — All tape rehabilitation terms are net 30 days, fob. Test Center and are subject to change without notice. Prices do not include taxes, duties or special packing which will be added where applicable.

FIRST CLASS  
PERMIT No. 38033  
WALTHAM, MASS.

### BUSINESS REPLY MAIL

No Postage Stamp Necessary If Mailed in the United States

Postage Will Be Paid By:

**CYBETRONICS inc.**  
114 EAST 32nd STREET, NEW YORK, NEW YORK

